

The primary objective of providing you with your membership statistics is to drive key strategies that will ensure that your club membership is sustainable for the future. Total Club Membership is presented to highlight the latent active membership potential, particularly in the 5 – 13 Junior Activities and Associates categories.

#### Sustainability

Surf Clubs sustain their Active Membership from multiple streams:

- Schools Programs
- Junior Activities U14's
- Associates Parents/ guardians of nippers (Family Participation Program can assist encourage family members to get involved)
- General Public Bronze courses

Approx. 60-85% of all Active Members in surf clubs are generated directly or indirectly from Junior Activities.

#### Note:

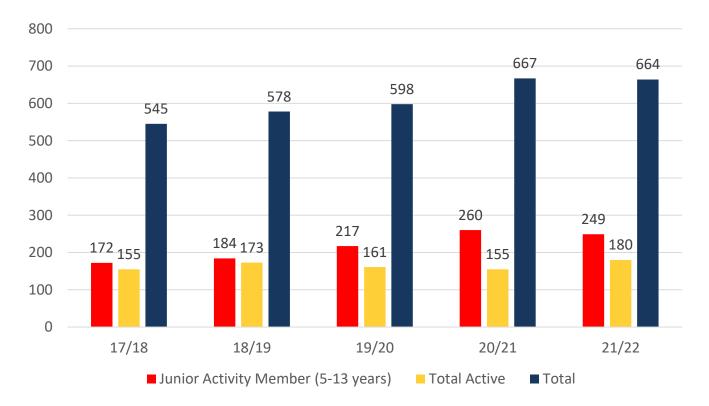
- Club Membership Statistics are delivered twice each season in May and October;
- Numbers in this report are generated directly from Surfguard;
- Active members are taken from the following demographics 13-15 Cadets, 15-18 Youth, Active 18+, Award and Active Reserve members.

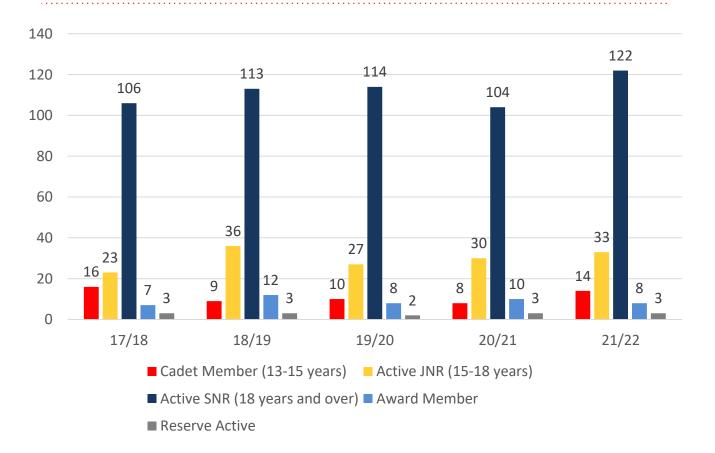
### TOTAL MEMBERSHIP MEMBERSHIP 2017-2022

|                                     | 17/18 | 18/19 | 19/20 | 20/21 | 21/22 |
|-------------------------------------|-------|-------|-------|-------|-------|
|                                     | Total | Total | Total | Total | Total |
| Probationary                        | 3     | 2     | 7     | 9     | 1     |
| Junior Activity Member (5-13 years) | 172   | 184   | 217   | 260   | 249   |
| Cadet Member (13-15 years)          | 16    | 9     | 10    | 8     | 14    |
| Active Junior (15-18 years)         | 23    | 36    | 27    | 30    | 33    |
| Active Senior (18years and over)    | 106   | 113   | 114   | 104   | 122   |
| Award Member                        | 7     | 12    | 8     | 10    | 8     |
| Reserve Active                      | 3     | 3     | 2     | 3     | 3     |
| Long Service                        | 34    | 41    | 33    | 36    | 35    |
| Past Active                         | 0     | 1     | 1     | 0     | 1     |
| Associate                           | 142   | 135   | 143   | 174   | 161   |
| Life Member                         | 24    | 26    | 24    | 24    | 24    |
| General                             | 0     | 0     | 0     | 0     | 0     |
| Honorary                            | 14    | 13    | 11    | 4     | 13    |
| Non Member Participants             | 0     | 0     | 0     | 4     | 0     |
| Leave / Restricted                  | 1     | 3     | 1     | 1     | 0     |
| Total Active                        | 155   | 173   | 161   | 155   | 180   |
| Total                               | 545   | 578   | 598   | 667   | 664   |

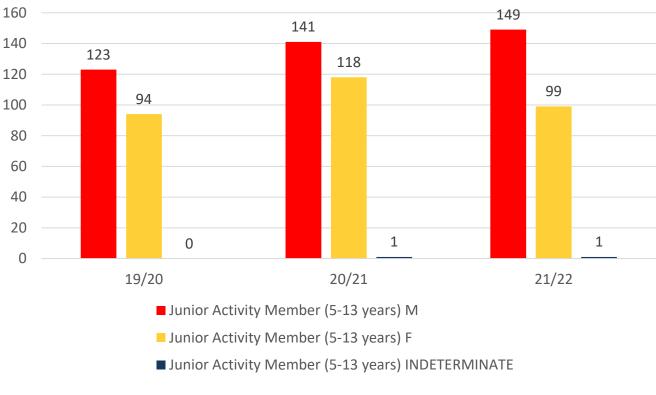
|                         | 17/18 | 18/19 | 19/20 | 20/21 | 21/22 |
|-------------------------|-------|-------|-------|-------|-------|
|                         | Total | Total | Total | Total | Total |
| Under 6                 | 23    | 25    | 24    | 29    | 28    |
| Under 7                 | 31    | 35    | 33    | 33    | 34    |
| Under 8                 | 25    | 33    | 43    | 42    | 43    |
| Under 9                 | 18    | 25    | 31    | 47    | 34    |
| Under 10                | 25    | 24    | 33    | 31    | 33    |
| Under 11                | 13    | 16    | 26    | 30    | 34    |
| Under 12                | 20    | 12    | 17    | 23    | 23    |
| Under 13                | 11    | 10    | 8     | 20    | 12    |
| Under 14                | 5     | 4     | 2     | 5     | 12    |
| Junior Activities Total | 171   | 184   | 217   | 260   | 253   |

# **5 YEAR TREND ANALYSIS**

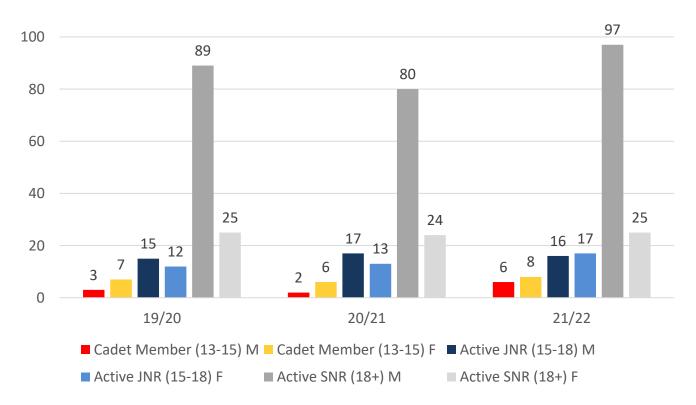




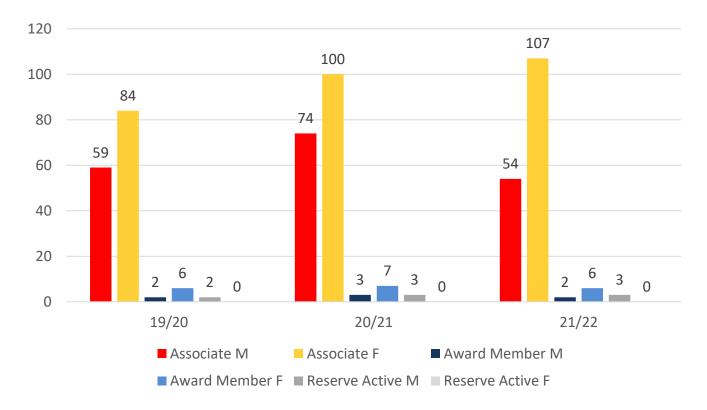
# **3 YEAR GENDER COMPARISON**

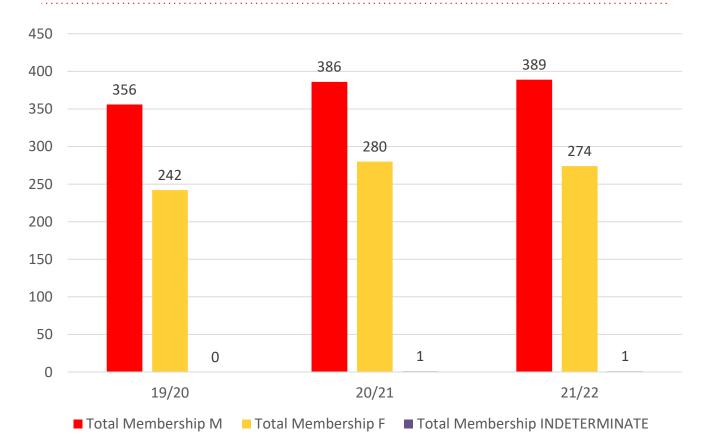






# **3 YEAR GENDER COMPARISON**





# **MEMBERSHIP RETENTION**





**MEMBERSHIP RETENTION** 

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MEMBERS LOST FROM THE ORGANISATION

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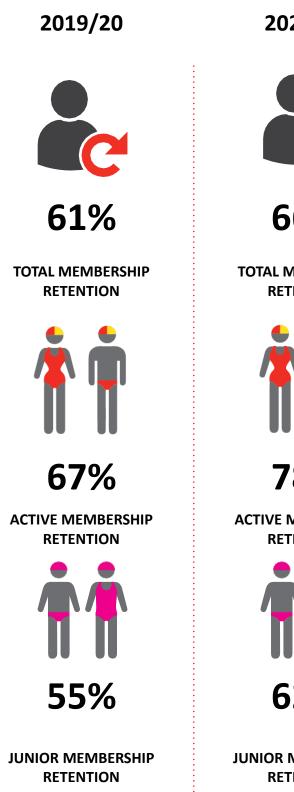
| SURFERS PARADISE 2021/22  |                       |  |      |   |                                   |    |                       |      |                      |      |                                     |    |                       |           |
|---|-----------------------|--|------|---|-----------------------------------|----|-----------------------|------|----------------------|------|-------------------------------------|----|-----------------------|-----------|
|   | 2020/21<br>Membership | Retained<br>from<br>previous<br>season |      | Transfers<br>between Club<br>Categories | Transferred<br>out of the<br>club |    | Left the organisation |      | Brand new<br>members |      | Transfers In<br>from other<br>clubs |    | 2021/22<br>Membership |           |
|   |                       | No.                                    | %    |   | No.                               | %  | No.                   | %    | No.                  | %    | No.                                 | %  | No.                   | %         |
| Probationary  | 9                     | 4                                      | 44%  | 4                                       | 0                                 | 0% | 5                     | 56%  | 1                    | 11%  | 0                                   | 0% | 1                     | -89%      |
| Junior Activities   | 260                   | 126                                    | 48%  | 8                                       | 14                                | 5% | 120                   | 46%  | 129                  | 50%  | 2                                   | 1% | 249                   | -4%       |
| Cadet Member (13-15<br>years)   | 8                     | 7                                      | 88%  | -1                                      | 0                                 | 0% | 1                     | 13%  | 6                    | 75%  | 0                                   | 0% | 14                    | 75%       |
| Active (15-18 yrs)  | 30                    | 19                                     | 63%  | -4                                      | 2                                 | 7% | 9                     | 30%  | 8                    | 27%  | 2                                   | 7% | 33                    | 10%       |
| Active (18yrs and over)   | 104                   | 81                                     | 78%  | -8                                      | 2                                 | 2% | 21                    | 20%  | 29                   | 28%  | 4                                   | 4% | 122                   | 17%       |
| Award Member  | 10                    | 7                                      | 70%  | 0                                       | 0                                 | 0% | 3                     | 30%  | 1                    | 10%  | 0                                   | 0% | 8                     | -20%      |
| Reserve Active  | 3                     | 2                                      | 67%  | -1                                      | 0                                 | 0% | 1                     | 33%  | 0                    | 0%   | 0                                   | 0% | 3                     | 0%        |
| Long Service  | 36                    | 29                                     | 81%  | -2                                      | 2                                 | 6% | 5                     | 14%  | 3                    | 8%   | 1                                   | 3% | 35                    | -3%       |
| Past Active   | 0                     | 0                                      |      | 0                                       | 0                                 |    | 0                     |      | 0                    |      | 1                                   |    | 1                     |           |
| Associate   | 174                   | 77                                     | 44%  | 3                                       | 6                                 | 3% | 91                    | 52%  | 86                   | 49%  | 1                                   | 1% | 161                   | -7%       |
| Life Member   | 24                    | 24                                     | 100% | 0                                       | 0                                 | 0% | 0                     | 0%   | 0                    | 0%   | 0                                   | 0% | 24                    | 0%        |
| General   | 0                     | 0                                      |      | 0                                       | 0                                 |    | 0                     |      | 0                    |      | 0                                   |    | 0                     |           |
| Honorary  | 4                     | 4                                      | 100% | 0                                       | 0                                 | 0% | 0                     | 0%   | 9                    | 225% | 0                                   | 0% | 13                    | 225%      |
| Non Member<br>Participant   | 4                     | 0                                      | 0%   | 0                                       | 0                                 | 0% | 4                     | 100% | 0                    | 0%   | 0                                   | 0% | 0                     | -<br>100% |
| Leave / Restricted  | 1                     | 1                                      | 100% | 1                                       | 0                                 | 0% | 0                     | 0%   | 0                    | 0%   | 0                                   | 0% | 0                     | -<br>100% |
| Total Active  | 155                   | 116                                    | 75%  |   | 4                                 | 3% | 35                    | 23%  | 44                   | 28%  | 6                                   |    | 180                   | 16%       |
| Total   | 667                   | 381                                    | 57%  |   | 26                                | 4% | 260                   | 39%  | 272                  | 41%  | 11                                  |    | 664                   | 0%        |
| ** Total Active = Cadet Member (13-15 years), Active (15-18), Active (18yrs and over), Award Member, Reserve Active |                       |  |      |   |                                   |    |                       |      |                      |      |                                     |    |                       |           |

# **MEMBERSHIP RETENTION**

|                | SURFERS PARADISE 2021/22 |          |     |      |     |      |         |     |  |  |  |
|----------------|--------------------------|----------|-----|------|-----|------|---------|-----|--|--|--|
| Active Members | 2020/21                  | Retained |     | Left | SLS | Recr | 2021/22 |     |  |  |  |
|                | No.                      | No.      | %   | No.  | %   | No.  | %       | No. |  |  |  |
| 13-15 Years    | 6                        | 5        | 83% | 1    | 17% | 4    | 67%     | 15  |  |  |  |
| 16-18 Years    | 27                       | 20       | 74% | 6    | 22% | 8    | 30%     | 23  |  |  |  |
| 19-25 Years    | 29                       | 20       | 69% | 8    | 28% | 11   | 38%     | 36  |  |  |  |
| 26-35 Years    | 20                       | 16       | 80% | 4    | 20% | 2    | 10%     | 22  |  |  |  |
| 36-50 Years    | 51                       | 38       | 75% | 12   | 24% | 11   | 22%     | 57  |  |  |  |
| 51-70 Years    | 22                       | 17       | 77% | 4    | 18% | 8    | 36%     | 27  |  |  |  |
| 70+ Years      | 0                        | 0        |     | 0    |     | 0    |         | 0   |  |  |  |
| Total          | 155                      | 116      | 75% | 35   | 23% | 44   | 28%     | 180 |  |  |  |

| SURFERS PARADISE 2021/22 |         |          |     |      |     |      |         |    |  |  |  |
|--------------------------|---------|----------|-----|------|-----|------|---------|----|--|--|--|
| Age Group                | 2020/21 | Retained |     | Left | SLS | Recr | 2021/22 |    |  |  |  |
| Under 6                  | 30      |          |     |      |     | 27   |         | 28 |  |  |  |
| Under 7                  | 33      | 13       | 43% | 15   | 50% | 22   | 73%     | 34 |  |  |  |
| Under 8                  | 42      | 21       | 64% | 9    | 27% | 22   | 67%     | 43 |  |  |  |
| Under 9                  | 47      | 21       | 50% | 19   | 45% | 13   | 31%     | 34 |  |  |  |
| Under 10                 | 31      | 19       | 40% | 23   | 49% | 14   | 30%     | 33 |  |  |  |
| Under 11                 | 30      | 18       | 58% | 12   | 39% | 14   | 45%     | 34 |  |  |  |
| Under 12                 | 23      | 12       | 40% | 17   | 57% | 11   | 37%     | 23 |  |  |  |
| Under 13                 | 20      | 8        | 35% | 14   | 61% | 4    | 17%     | 12 |  |  |  |
| Under 14                 | 5       | 11       | 55% | 9    | 45% | 1    | 5%      | 7  |  |  |  |
| Transitioned From JA     |         | 3        | 60% |      |     |      |         |    |  |  |  |

### **MEMBERSHIP RETENTION**



2020/21



66%

TOTAL MEMBERSHIP RETENTION



**78%** 

ACTIVE MEMBERSHIP RETENTION



**62%** 

JUNIOR MEMBERSHIP RETENTION

#### 2021/22



57%

TOTAL MEMBERSHIP RETENTION



75%

ACTIVE MEMBERSHIP RETENTION



JUNIOR MEMBERSHIP RETENTION