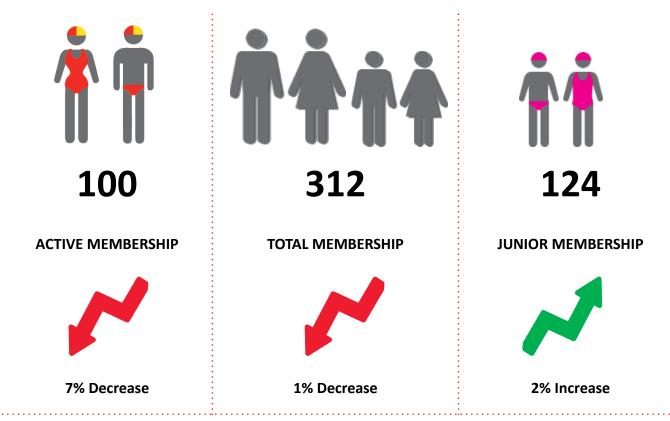
PACIFIC SLSC



MEMBERSHIP STATISTICS REPORT 2020/2021



The primary objective of providing you with your membership statistics is to drive key strategies that will ensure that your club membership is sustainable for the future. Total Club Membership is presented to highlight the latent active membership potential, particularly in the 5-13 Junior Activities and Associates categories.

Sustainability

Surf Clubs sustain their Active Membership from multiple streams:

- · Schools Programs
- Junior Activities U14's
- Associates Parents/ guardians of nippers (Family Participation Program can assist encourage family members to get involved)
- General Public Bronze courses

Approx. 60-85% of all Active Members in surf clubs are generated directly or indirectly from Junior Activities.

Note:

- Club Membership Statistics are delivered twice each season in May and October;
- Numbers in this report are generated directly from Surfguard;
- Active members are taken from the following demographics 13-15 Cadets, 15-18 Youth, Active 18+, Award and Active Reserve members.

TOTAL MEMBERSHIP

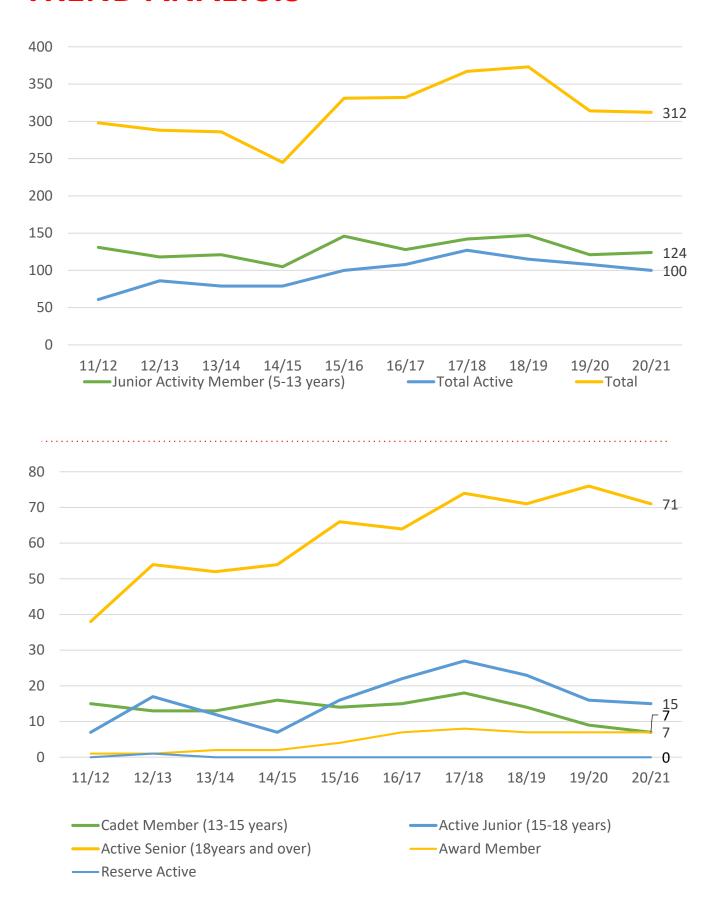
MEMBERSHIP 2011-2021

	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	20/21
	Total									
Probationary	12	3	8	10	8	13	9	3	0	0
Junior Activity Member (5-13 years)	131	118	121	105	146	128	142	147	121	124
Cadet Member (13-15 years)	15	13	13	16	14	15	18	14	9	7
Active Junior (15-18 years)	7	17	12	7	16	22	27	23	16	15
Active Senior (18years and over)	38	54	52	54	66	64	74	71	76	71
Award Member	1	1	2	2	4	7	8	7	7	7
Reserve Active	0	1	0	0	0	0	0	0	0	0
Long Service	2	2	2	2	3	5	5	7	6	5
Past Active	4	3	2	2	1	3	2	2	1	0
Associate	78	67	64	38	61	63	71	86	62	67
Life Member	10	9	9	9	11	11	11	11	14	14
General	0	0	0	0	0	0	0	0	0	0
Honorary	0	0	0	0	0	0	0	0	1	2
Non Member Participants	0	0	0	0	0	0	0	0	0	0
Leave / Restricted	0	0	1	0	1	1	0	2	1	0
Total Active	61	86	79	79	100	108	127	115	108	100
Total	298	288	286	245	331	332	367	373	314	312

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	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	20/21
	Total									
Under 6	13	12	13	5	18	11	17	20	10	11
Under 7	18	12	11	10	12	21	20	15	14	11
Under 8	20	15	15	10	16	11	23	15	13	20
Under 9	18	15	13	12	13	10	16	29	12	15
Under 10	19	13	18	10	26	13	14	22	20	14
Under 11	8	13	12	18	13	21	13	16	18	16
Under 12	16	17	16	16	15	13	19	11	14	15
Under 13	9	15	14	14	21	14	8	11	12	13
Under 14	10	11	9	10	12	13	12	8	8	9
Junior Activities Total	131	123	121	105	146	127	142	147	121	124

TREND ANALYSIS



MEMBERSHIP RETENTION



BRAND NEW MEMBERS



72%

MEMBERSHIP RETENTION



74

MEMBERS LOST FROM THE ORGANISATION

				Paci <u>fic</u>	SLSC 2	020/2	Pacific SLSC 2020/21												
	2019/20 Membersh ip	Retained from previous season		between Club		Transferre d out of the club		Left the organisation		Brand new members		Transfers In from other clubs		0/21 bersh p					
		No.	%		No.	%	No.	%	No.	%	No.	%	No.	%					
Probationary	0	0			0		0		0		0		0						
Junior Activities	121	83	69%	3	7	6%	31	26%	44	36%	0	0%	124	2%					
Cadet Member (13-15 years)		8	89%	1	0	0%	1	11%	0	0%	0	0%	7	-22%					
Active (15-18 yrs)	16	13	81%		0	0%	3	19%	1	6%	0	0%	15	-6%					
Active (18yrs and over)	76	65	86%		4	5%	7	9%	6	8%	0	0%	71	-7%					
Award Member	7	5	71%		0	0%	2	29%	1	14%	0	0%	7	0%					
Reserve Active	0	0			0		0		0		0		0						
Long Service	6	6	100%	1	0	0%	0	0%	0	0%	0	0%	5	-17%					
Past Active	1	0	0%		0	0%	1	100%	0	0%	0	0%	0	100%					
Associate	62	34	55%		2	3%	26	42%	32	52%	0	0%	67	8%					
Life Member	14	12	86%		0	0%	2	14%	0	0%	0	0%	14	0%					
General	0	0			0		0		0		0		0						
Honorary	1	1	100%		0	0%	0	0%	1	100%	0	0%	2	100%					
Non Member Participant	0	0			0		0		0		0		0						
Leave / Restricted	1	0	0%		0	0%	1	100%	0	0%	0	0%	0	- 100%					
Total Active	108	91	84%		4	4%	13	12%	8	7%	0		100	-7%					
Total	314	227	72%		13	4%	74	24%	85	27%	0		312	-1%					

MEMBERSHIP RETENTION

	Pacific SLSC 2020/21												
Active Members	2019/20	Reta	ined	Left	SLS	Recr	2020/21						
	No.	No.	%	No.	%	No.	%	No.					
13-15 Years	7	7	100%	0	0%	1	14%	5					
16-18 Years	15	12	80%	3	20%	0	0%	16					
19-25 Years	14	12	86%	2	14%	2	14%	14					
26-35 Years	9	6	67%	3	33%	1	11%	8					
36-50 Years	45	39	87%	3	7%	3	7%	40					
51-70 Years	17	14	82%	2	12%	1	6%	16					
70+ Years	1	1	100%	0	0%	0	0%	1					
Total	108	91	84%	13	12%	8	7%	100					

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Pacific SLSC 2020/21												
Age Group	2019/20	Retained		Left	SLS	Recr	2020/21					
Under 6	10					11		11				
Under 7	14	4	40%	1	10%	7	70%	11				
Under 8	13	13	93%	1	7%	7	50%	20				
Under 9	12	8	62%	3	23%	7	54%	15				
Under 10	20	9	75%	3	25%	5	42%	14				
Under 11	18	15	75%	5	25%	1	5%	16				
Under 12	14	13	72%	5	28%	2	11%	15				
Under 13	12	11	79%	3	21%	2	14%	13				
Under 14	8	7	58%	5	42%	2	17%	9				
Transitioned From JA		3	38%									

MEMBERSHIP RETENTION

2018/19

2019/20

2020/21



62%

65%

C

72%

TOTAL MEMBERSHIP RETENTION

TOTAL MEMBERSHIP
RETENTION

TOTAL MEMBERSHIP RETENTION



69%

76%



84%

ACTIVE MEMBERSHIP RETENTION



57%

ACTIVE MEMBERSHIP RETENTION



63%

ACTIVE MEMBERSHIP RETENTION

69%

JUNIOR MEMBERSHIP RETENTION JUNIOR MEMBERSHIP
RETENTION

JUNIOR MEMBERSHIP RETENTION