### **NORTHCLIFFE**



#### **MEMBERSHIP STATISTICS REPORT EOS 2023/24**







349 **ACTIVE MEMBERSHIP**  **1248** 

TOTAL **MEMBERSHIP** 



480

**JUNIOR MEMBERSHIP** 

#### Vs. 2023/24 Mid-Season (JAN 2024)



12% Increase



4% Increase



1% Increase

#### Vs. 2022/23 EOS (MAY 2023)



6% Decrease



11% Increase



22% Increase

Note:

Numbers in this report are generated directly from Surfguard;

Active members are taken from the following demographics 13-15 Cadets, 15-18 Youth, Active 18+, Award and Active Reserve members.

## **TOTAL MEMBERSHIP**

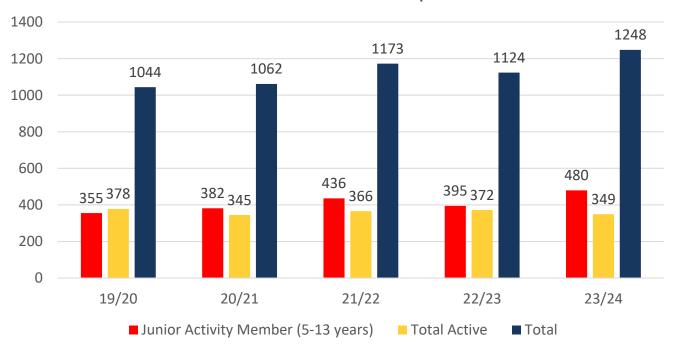
#### **MEMBERSHIP 2019-2024**

|                                     | 19/20 | 20/21 | 21/22 | 22/23 | 23/24 |
|-------------------------------------|-------|-------|-------|-------|-------|
|                                     | Total | Total | Total | Total | Total |
| Probationary                        | 6     | 12    | 22    | 24    | 28    |
| Junior Activity Member (5-13 years) | 355   | 382   | 436   | 395   | 480   |
| Cadet Member (13-15 years)          | 54    | 52    | 44    | 37    | 36    |
| Active Junior (15-18 years)         | 94    | 87    | 92    | 95    | 75    |
| Active Senior (18years and over)    | 221   | 195   | 217   | 231   | 226   |
| Award Member                        | 5     | 6     | 7     | 5     | 8     |
| Reserve Active                      | 4     | 5     | 6     | 4     | 4     |
| Long Service                        | 80    | 79    | 72    | 71    | 67    |
| Past Active                         | 0     | 1     | 0     | 1     | 0     |
| Associate                           | 202   | 216   | 255   | 232   | 282   |
| Life Member                         | 22    | 23    | 19    | 21    | 24    |
| General                             | 0     | 2     | 0     | 1     | 1     |
| Honorary                            | 1     | 1     | 0     | 1     | 2     |
| Non Member Participants             | 0     | 0     | 0     | 0     | 0     |
| Leave / Restricted                  | 0     | 1     | 3     | 6     | 15    |
| Total Active                        | 378   | 345   | 366   | 372   | 349   |
| Total                               | 1044  | 1062  | 1173  | 1124  | 1248  |

|                         | 19/20 | 20/21 | 21/22 | 22/23 | 23/24 |
|-------------------------|-------|-------|-------|-------|-------|
|                         | Total | Total | Total | Total | Total |
| Under 6                 | 47    | 51    | 59    | 55    | 72    |
| Under 7                 | 59    | 54    | 66    | 58    | 72    |
| Under 8                 | 60    | 59    | 71    | 55    | 82    |
| Under 9                 | 45    | 52    | 60    | 65    | 75    |
| Under 10                | 39    | 39    | 53    | 45    | 59    |
| Under 11                | 35    | 37    | 43    | 47    | 45    |
| Under 12                | 31    | 38    | 38    | 24    | 32    |
| Under 13                | 19    | 24    | 28    | 37    | 16    |
| Under 14                | 19    | 26    | 20    | 26    | 23    |
| Junior Activities Total | 354   | 380   | 438   | 412   | 482   |

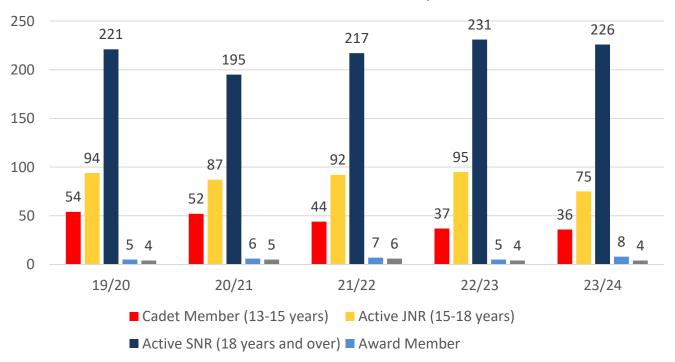
## **5 YEAR TREND ANALYSIS**

#### **Total Membership**



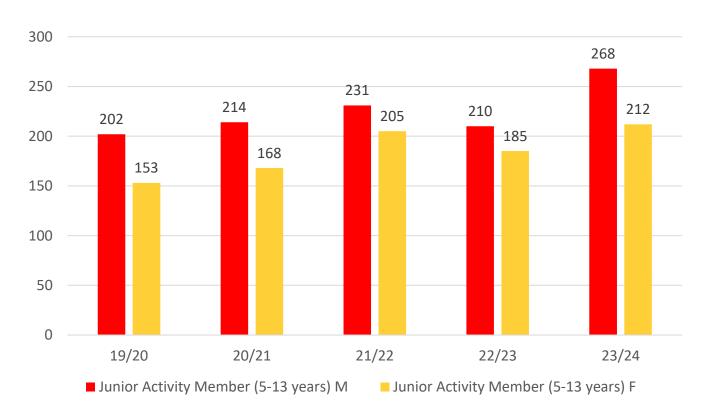
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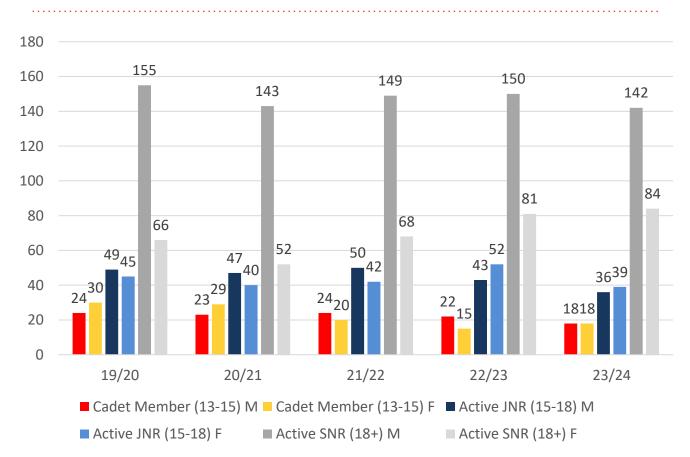
#### **Active Membership**



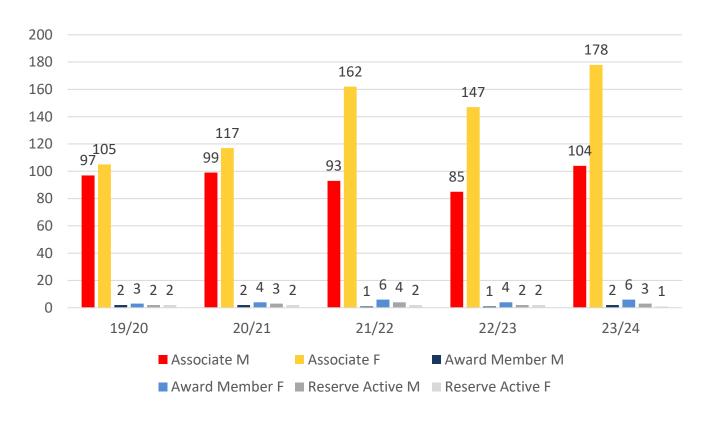
■ Reserve Active

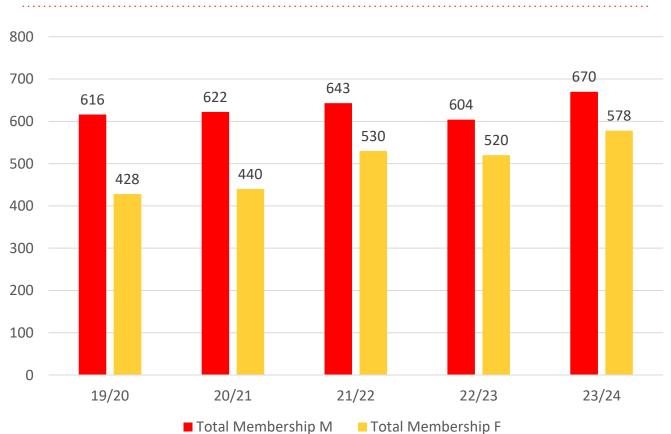
## **5 YEAR GENDER COMPARISON**





## **5 YEAR GENDER COMPARISON**





## **MEMBERSHIP RETENTION**



**BRAND NEW MEMBERS** 



66%

**MEMBERSHIP RETENTION** 



344

MEMBERS LOST FROM THE ORGANISATION

| NORTHCLIFFE 2023/24  |                       |  |      |  |     |                                   |     |                       |     |                      |     |                               |      |                       |  |
|--|-----------------------|--|------|--|-----|-----------------------------------|-----|-----------------------|-----|----------------------|-----|-------------------------------|------|-----------------------|--|
|  | 2022/23<br>Membership | Retained<br>from<br>previous<br>season |      | ned Transfers<br>n between<br>ous Club |     | Transferred<br>out of the<br>club |     | Left the organisation |     | Brand new<br>members |     | Transfers In from other clubs |      | 2023/24<br>Membership |  |
|  |                       | No.                                    | %    |  | No. | %                                 | No. | %                     | No. | %                    | No. | %                             | No.  | %                     |  |
| Probationary   | 24                    | 14                                     | 58%  | 12                                     | 0   | 0%                                | 10  | 42%                   | 26  | 108%                 | 0   | 0%                            | 28   | 17%                   |  |
| Junior Activities  | 395                   | 245                                    | 62%  | 8                                      | 13  | 3%                                | 137 | 35%                   | 227 | 57%                  | 16  | 4%                            | 480  | 22%                   |  |
| Cadet Member (13-<br>15 years)   | 27                    | 25                                     | 68%  |  | 1   | 3%                                | 11  | 30%                   | 4   | 11%                  | 0   | 0%                            | 36   | -3%                   |  |
| Active (15-18 yrs)   | 95                    | 60                                     | 63%  | 5                                      | 10  | 11%                               | 25  | 26%                   | 17  | 18%                  | 3   | 3%                            | 75   | -21%                  |  |
| Active (18yrs and over)  | 231                   | 174                                    | 75%  |  | 9   | 4%                                | 48  | 21%                   | 38  | 16%                  | 5   | 2%                            | 226  | -2%                   |  |
| Award Member   | 5                     | 3                                      | 60%  |  | 0   | 0%                                | 2   | 40%                   | 1   | 20%                  | 3   | 60%                           | 8    | 60%                   |  |
| Reserve Active   | 4                     | 3                                      | 75%  | 1                                      | 0   | 0%                                | 1   | 25%                   | 2   | 50%                  | 0   | 0%                            | 4    | 0%                    |  |
| Long Service   | 71                    | 56                                     | 79%  |  | 3   | 4%                                | 12  | 17%                   | 3   | 4%                   | 4   | 6%                            | 67   | -6%                   |  |
| Past Active  | 1                     | 1                                      | 100% | 1                                      | 0   | 0%                                | 0   | 0%                    | 0   | 0%                   | 0   | 0%                            | 0    | -<br>100%             |  |
| Associate  | 232                   | 131                                    | 56%  |  | 6   | 3%                                | 95  | 41%                   | 140 | 60%                  | 11  | 5%                            | 282  | 22%                   |  |
| Life Member  | 21                    | 20                                     | 95%  |  | 0   | 0%                                | 1   | 5%                    | 3   | 14%                  | 0   | 0%                            | 24   | 14%                   |  |
| General  | 1                     | 0                                      | 0%   |  | 0   | 0%                                | 1   | 100%                  | 1   | 100%                 | 0   | 0%                            | 1    | 0%                    |  |
| Honorary   | 1                     | 1                                      | 100% |  | 0   | 0%                                | 0   | 0%                    | 1   | 100%                 | 0   | 0%                            | 2    | 100%                  |  |
| Non Member<br>Participant  |                       | 0                                      |      |  | 0   |                                   | 0   |                       | 0   |                      | 0   |                               | 0    |                       |  |
| Leave / Restricted   | 6                     | 5                                      | 83%  |  | 0   | 0%                                | 1   | 17%                   | 5   | 83%                  | 0   | 0%                            | 15   | 150%                  |  |
| Total Active   | 372                   | 265                                    | 71%  |  | 20  | 5%                                | 87  | 23%                   | 62  | 17%                  | 11  |                               | 349  | -6%                   |  |
| Total  | 1124                  | 738                                    | 66%  |  | 42  | 4%                                | 344 | 31%                   | 468 | 42%                  | 42  |                               | 1248 | 11%                   |  |
| * Total Active = Cadet Member (13-15 years), Active (15-18), Active (18yrs and over), Award Member, Reserve Active |                       |  |      |  |     |                                   |     |                       |     |                      |     |                               |      |                       |  |

# **MEMBERSHIP RETENTION**

|                | NORTHCLIFFE 2023/24 |          |     |      |       |      |         |     |  |  |  |  |
|----------------|---------------------|----------|-----|------|-------|------|---------|-----|--|--|--|--|
| Active Members | 2022/23             | Retained |     | Left | : SLS | Recr | 2023/24 |     |  |  |  |  |
|                | No.                 | No.      | %   | No.  | %     | No.  | %       | No. |  |  |  |  |
| 13-15 Years    | 46                  | 32       | 70% | 13   | 28%   | 8    | 17%     | 29  |  |  |  |  |
| 16-18 Years    | 86                  | 53       | 62% | 23   | 27%   | 14   | 16%     | 68  |  |  |  |  |
| 19-25 Years    | 128                 | 89       | 70% | 35   | 27%   | 26   | 20%     | 133 |  |  |  |  |
| 26-35 Years    | 16                  | 14       | 88% | 1    | 6%    | 7    | 44%     | 22  |  |  |  |  |
| 36-50 Years    | 53                  | 39       | 74% | 11   | 21%   | 4    | 8%      | 53  |  |  |  |  |
| 51-70 Years    | 43                  | 38       | 88% | 4    | 9%    | 3    | 7%      | 44  |  |  |  |  |
| 70+ Years      | 0                   | 0        |     | 0    |       | 0    |         | 0   |  |  |  |  |
| Total          | 372                 | 265      | 71% | 87   | 23%   | 62   | 17%     | 349 |  |  |  |  |

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| NORTHCLIFFE 2023/24  |         |          |     |      |     |      |         |    |  |  |  |
|----------------------|---------|----------|-----|------|-----|------|---------|----|--|--|--|
| Age Group            | 2022/23 | Retained |     | Left | SLS | Recr | 2023/24 |    |  |  |  |
| Under 6              | 55      |          |     |      |     | 71   |         | 72 |  |  |  |
| Under 7              | 58      | 34       | 62% | 20   | 36% | 43   | 78%     | 78 |  |  |  |
| Under 8              | 55      | 40       | 69% | 18   | 31% | 38   | 66%     | 82 |  |  |  |
| Under 9              | 65      | 36       | 65% | 17   | 31% | 35   | 64%     | 75 |  |  |  |
| Under 10             | 45      | 39       | 60% | 24   | 37% | 17   | 26%     | 59 |  |  |  |
| Under 11             | 47      | 31       | 69% | 14   | 31% | 11   | 24%     | 45 |  |  |  |
| Under 12             | 24      | 27       | 57% | 18   | 38% | 5    | 11%     | 32 |  |  |  |
| Under 13             | 37      | 12       | 50% | 10   | 42% | 4    | 17%     | 16 |  |  |  |
| Under 14             | 9       | 19       | 51% | 14   | 38% | 2    | 5%      | 20 |  |  |  |
| Transitioned From JA |         | 7        | 78% |      |     |      |         |    |  |  |  |

## **MEMBERSHIP RETENTION**

2021/22

2022/23

2023/24



65%

63%

C

66%

TOTAL MEMBERSHIP RETENTION

TOTAL MEMBERSHIP
RETENTION

TOTAL MEMBERSHIP RETENTION



**77%** 

**73%** 

**ACTIVE MEMBERSHIP** 

RETENTION



**71%** 

ACTIVE MEMBERSHIP RETENTION

60%

ACTIVE MEMBERSHIP RETENTION



**62%** 

**62%** 

JUNIOR MEMBERSHIP RETENTION

JUNIOR MEMBERSHIP RETENTION

JUNIOR MEMBERSHIP RETENTION