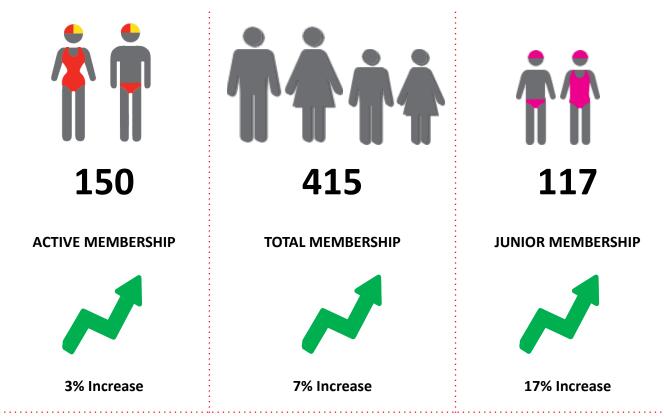
KIRRA SLSC



MEMBERSHIP STATISTICS REPORT 2020/2021



The primary objective of providing you with your membership statistics is to drive key strategies that will ensure that your club membership is sustainable for the future. Total Club Membership is presented to highlight the latent active membership potential, particularly in the 5-13 Junior Activities and Associates categories.

Sustainability

Surf Clubs sustain their Active Membership from multiple streams:

- · Schools Programs
- Junior Activities U14's
- Associates Parents/ guardians of nippers (Family Participation Program can assist encourage family members to get involved)
- General Public Bronze courses

Approx. 60-85% of all Active Members in surf clubs are generated directly or indirectly from Junior Activities.

Note:

- Club Membership Statistics are delivered twice each season in May and October;
- Numbers in this report are generated directly from Surfguard;
- Active members are taken from the following demographics 13-15 Cadets, 15-18 Youth, Active 18+, Award and Active Reserve members.

TOTAL MEMBERSHIP

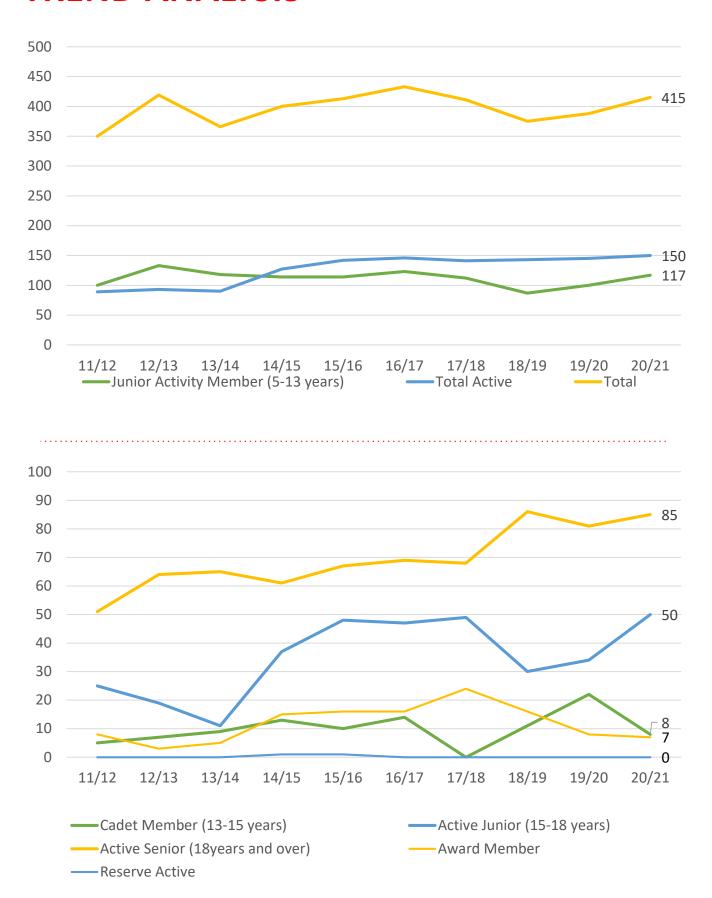
MEMBERSHIP 2011-2021

	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	20/21
	Total									
Probationary	10	10	0	1	3	1	3	6	1	0
Junior Activity Member (5-13 years)	100	133	118	114	114	123	112	87	100	117
Cadet Member (13-15 years)	5	7	9	13	10	14	0	11	22	8
Active Junior (15-18 years)	25	19	11	37	48	47	49	30	34	50
Active Senior (18years and over)	51	64	65	61	67	69	68	86	81	85
Award Member	8	3	5	15	16	16	24	16	8	7
Reserve Active	0	0	0	1	1	0	0	0	0	0
Long Service	19	25	23	23	21	18	17	16	15	16
Past Active	4	0	0	1	0	0	0	0	1	0
Associate	93	124	101	98	94	108	100	84	84	89
Life Member	32	31	31	31	32	31	32	33	34	35
General	0	0	0	0	0	0	0	0	0	0
Honorary	3	3	3	4	4	4	5	5	8	7
Non Member Participants	0	0	0	0	1	1	1	1	0	0
Leave / Restricted	0	0	0	1	2	1	0	0	0	1
Total Active	89	93	90	127	142	146	141	143	145	150
Total	350	419	366	400	413	433	411	375	388	415

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	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/20	20/21
	Total									
Under 6	14	13	16	9	19	11	14	8	10	11
Under 7	11	13	13	17	11	24	5	12	15	14
Under 8	16	19	18	15	12	15	19	8	10	12
Under 9	10	16	17	17	15	13	15	16	13	14
Under 10	13	17	13	11	14	14	13	8	14	16
Under 11	12	15	13	10	13	16	13	11	17	18
Under 12	12	11	8	11	9	16	12	7	9	13
Under 13	5	17	13	10	10	7	11	9	9	7
Under 14	7	12	7	14	10	7	10	8	3	11
Junior Activities Total	100	133	118	114	113	123	112	87	100	116

TREND ANALYSIS



MEMBERSHIP RETENTION



BRAND NEW MEMBERS



70%

MEMBERSHIP RETENTION



113

MEMBERS LOST FROM THE ORGANISATION

Kirra SLSC 2020/21														
	2019/20 Membersh ip	Retained from previous season		nined Transfers om between vious Club		Transferre I		Left the organisation		Brand new members		Transfers In from other clubs		0/21 bershi p
		No.	%		No.	%	No.	%	No.	%	No.	%	No.	%
Probationary	1	0	0%		0	0%	1	100%	0	0%	0	0%	0	- 100%
Junior Activities	100	59	59%	3	2	2%	39	39%	61	61%	0	0%	117	17%
Cadet Member (13-15 years)	22	14	64%	7	0	0%	8	36%	1	5%	0	0%	8	-64%
Active (15-18 yrs)	34	25	74%		0	0%	9	26%	16	47%	0	0%	50	47%
Active (18yrs and over)	I 81 I	64	79%		1	1%	16	20%	21	26%	0	0%	85	5%
Award Member	8	5	63%		0	0%	3	38%	2	25%	0	0%	7	-13%
Reserve Active	0	0			0		0		0		0		0	
Long Service	15	14	93%		0	0%	1	7%	1	7%	0	0%	16	7%
Past Active	1	1	100%	1	0	0%	0	0%	0	0%	0	0%	0	- 100%
Associate	84	47	56%	1	2	2%	35	42%	43	51%	0	0%	89	6%
Life Member	34	34	100%		0	0%	0	0%	0	0%	0	0%	35	3%
General	0	0			0		0		0		0		0	
Honorary	8	7	88%		0	0%	1	13%	0	0%	0	0%	7	-13%
Non Member Participant	0	0			0		0		0		0		0	
Leave / Restricted	0	0			0		0		0		0		1	
Total Active	145	108	74%		1	1%	36	25%	40	28%	0		150	3%
Total	388	270	70%		5	1%	113	29%	145	37%	0		415	7%
** Total Active = Ca	det Member	* Total Active = Cadet Member (13-15 years), Active (15-18), Active (18yrs and over), Award Member, Reserve Active												

MEMBERSHIP RETENTION

	Kirra SLSC 2020/21											
Active Members	2019/20	Reta	ined	Left	: SLS	Recr	2020/21					
	No.	No.	No. %		%	No.	%	No.				
13-15 Years	31	23	74%	8	26%	6	19%	14				
16-18 Years	30	19	63%	11	37%	11	37%	42				
19-25 Years	28	20	71%	7	25%	8	29%	30				
26-35 Years	10	6	60%	4	40%	5	50%	13				
36-50 Years	32	27	84%	5	16%	5	16%	31				
51-70 Years	13	12	92%	1	8%	4	31%	18				
70+ Years	1	1	100%	0	0%	1	100%	2				
Total	145	108	74%	36	25%	40	28%	150				

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Kirra SLSC 2020/21											
Age Group	2019/20	Retained		Left	SLS	Recr	2020/21				
Under 6	10					11		11			
Under 7	15	5	50%	4	40%	9	90%	14			
Under 8	10	7	47%	8	53%	5	33%	12			
Under 9	13	8	80%	2	20%	6	60%	14			
Under 10	14	9	69%	4	31%	7	54%	16			
Under 11	17	8	57%	6	43%	10	71%	18			
Under 12	9	9	53%	8	47%	4	24%	13			
Under 13	9	3	33%	5	56%	4	44%	7			
Under 14	3	7	78%	2	22%	4	44%	11			
Transitioned From JA		3	100%								

MEMBERSHIP RETENTION

2018/19

2019/20

2020/21



70%

66%

70%

TOTAL MEMBERSHIP RETENTION

TOTAL MEMBERSHIP RETENTION

TOTAL MEMBERSHIP RETENTION



81%

68%



74%

ACTIVE MEMBERSHIP

RETENTION

ACTIVE MEMBERSHIP RETENTION

ACTIVE MEMBERSHIP RETENTION





59%

JUNIOR MEMBERSHIP **RETENTION**

61%

59%

JUNIOR MEMBERSHIP RETENTION

JUNIOR MEMBERSHIP **RETENTION**