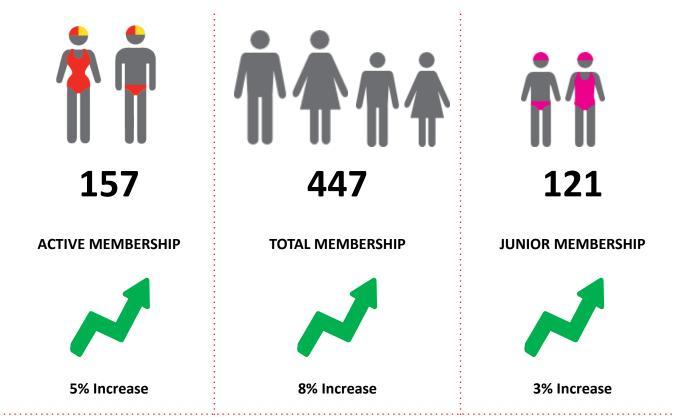
### **KIRRA**



### **MEMBERSHIP STATISTICS REPORT EOS 2021/22**



The primary objective of providing you with your membership statistics is to drive key strategies that will ensure that your club membership is sustainable for the future. Total Club Membership is presented to highlight the latent active membership potential, particularly in the 5-13 Junior Activities and Associates categories.

#### Sustainability

Surf Clubs sustain their Active Membership from multiple streams:

- · Schools Programs
- Junior Activities U14's
- Associates Parents/ guardians of nippers (Family Participation Program can assist encourage family members to get involved)
- General Public Bronze courses

Approx. 60-85% of all Active Members in surf clubs are generated directly or indirectly from Junior Activities.

#### Note:

- Club Membership Statistics are delivered twice each season in May and October;
- Numbers in this report are generated directly from Surfguard;
- Active members are taken from the following demographics 13-15 Cadets, 15-18 Youth, Active 18+, Award and Active Reserve members.

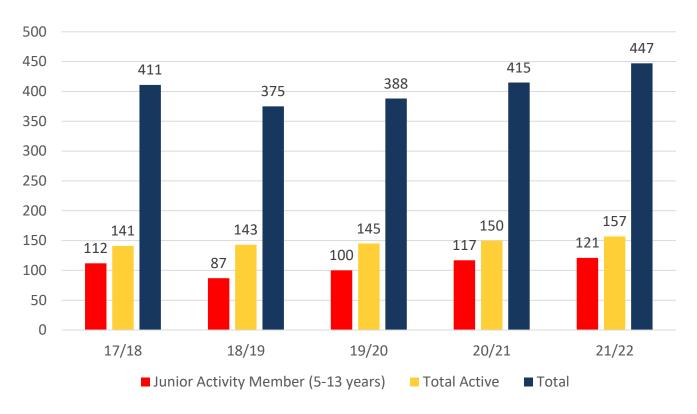
# **TOTAL MEMBERSHIP**

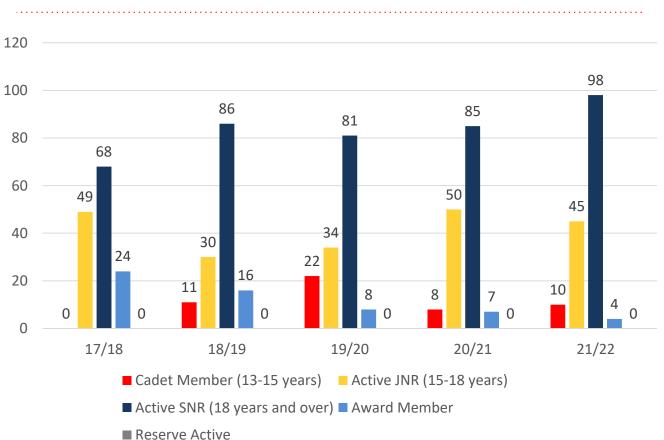
#### **MEMBERSHIP 2017-2022**

	17/18	18/19	19/20	20/21	21/22
	Total	Total	Total	Total	Total
Probationary	3	6	1	0	0
Junior Activity Member (5-13 years)	112	87	100	117	121
Cadet Member (13-15 years)	0	11	22	8	10
Active Junior (15-18 years)	49	30	34	50	45
Active Senior (18years and over)	68	86	81	85	98
Award Member	24	16	8	7	4
Reserve Active	0	0	0	0	0
Long Service	17	16	15	16	23
Past Active	0	0	1	0	0
Associate	100	84	84	89	98
Life Member	32	33	34	35	36
General	0	0	0	0	0
Honorary	5	5	8	7	9
Non Member Participants	1	1	0	0	1
Leave / Restricted	0	0	0	1	2
Total Active	141	143	145	150	157
Total	411	375	388	415	447

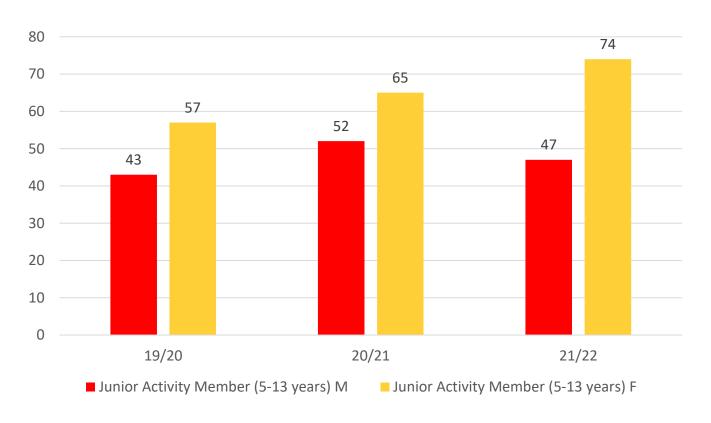
	17/18	18/19	19/20	20/21	21/22
	Total	Total	Total	Total	Total
Under 6	14	8	10	11	19
Under 7	5	12	15	14	16
Under 8	19	8	10	12	13
Under 9	15	16	13	14	14
Under 10	13	8	14	16	14
Under 11	13	11	17	18	12
Under 12	12	7	9	13	13
Under 13	11	9	9	7	11
Under 14	10	8	3	11	9
Junior Activities Total	112	87	100	116	121

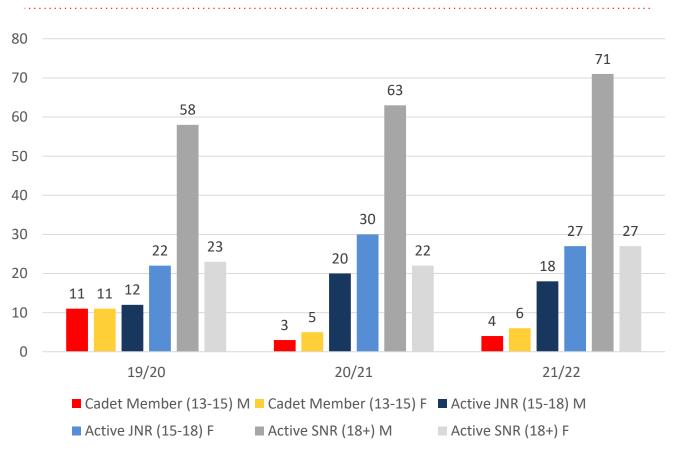
## **5 YEAR TREND ANALYSIS**



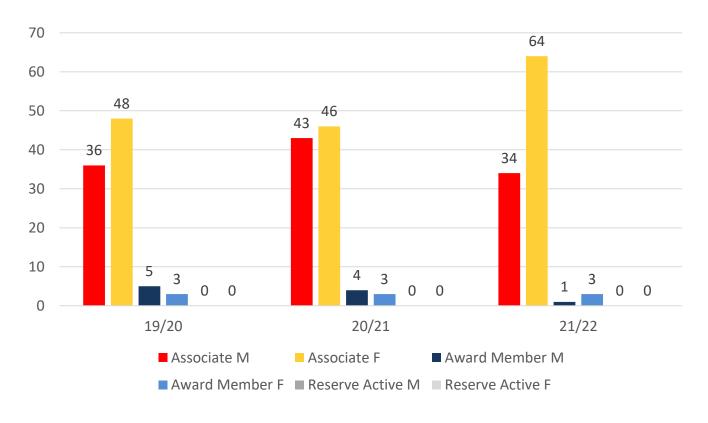


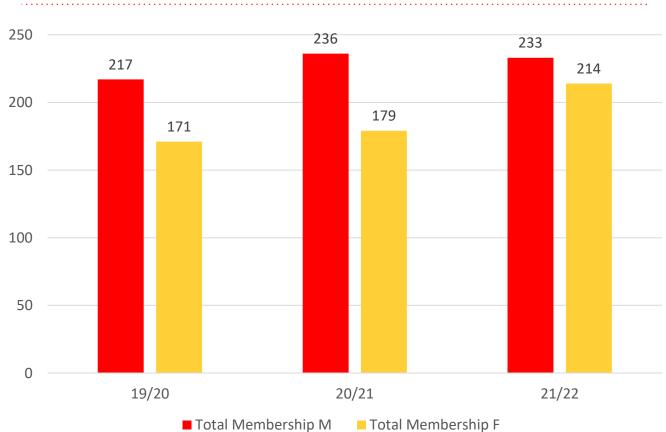
## **3 YEAR GENDER COMPARISON**





# **3 YEAR GENDER COMPARISON**





# **MEMBERSHIP RETENTION**



**BRAND NEW MEMBERS** 



66%

**MEMBERSHIP RETENTION** 



134

MEMBERS LOST FROM THE ORGANISATION

Active (15-18 yrs)         50         34         68%         0         3         6%         13         26%         9         18%         2         4%         45         -10%           Active (18yrs and over)         85         65         76%         -9         3         4%         17         20%         15         18%         9         11%         98         15%           Award Member         7         4         57%         0         0         0%         3         43%         0         0%         0         0%         4         -43%           Reserve Active         0 <td< th=""><th colspan="12">VIDDA 2021/22</th><th></th></td<>	VIDDA 2021/22														
Probationary         0 <t< th=""><th></th><th></th><th colspan="2">from previous</th><th colspan="2">Transfers between Club Categories</th><th colspan="2">Transferred out of the</th><th colspan="2"></th><th colspan="2"></th><th colspan="2">from other</th><th>•</th></t<>			from previous		Transfers between Club Categories		Transferred out of the						from other		•
Junior Activities   117   63   54%   9   0   0   0%   54   46%   65   56%   2   2%   121   3%			No.	%		No.	%	No.	%	No.	%	No.	%	No.	%
Cadet Member (13-15 years)         8         8         100 % %         -1         0         0%         0         0%         1         13%         0         0%         10         25%           Active (15-18 yrs)         50         34         68%         0         3         6%         13         26%         9         18%         2         4%         45         -10%           Active (18yrs and over)         85         65         76%         -9         3         4%         17         20%         15         18%         9         11%         98         15%           Award Member         7         4         57%         0         0         0%         3         43%         0         0%         0         0         4-43%           Reserve Active         0         <	Probationary	0	0		0	0		0		0		0		0	
Active (15-18 yrs)   S	Junior Activities	117	63	54%	9	0	0%	54	46%	65	56%	2	2%	121	3%
Active (18yrs and over)         85         65         76%         -9         3         4%         17         20%         15         18%         9         11%         98         15%           Award Member         7         4         57%         0         0         0%         3         43%         0         0%         0         0%         4-43%           Reserve Active         0	•	0	8		-1	0	0%	0	0%	1	13%	0	0%	10	25%
Award Member         7         4         57%         0         0         0%         3         4%         17         20%         15         18%         9         11%         98         15%           Award Member         7         4         57%         0         0         0%         3         43%         0         0%         0         0%         4         -43%           Reserve Active         0	Active (15-18 yrs)	50	34	68%	0	3	6%	13	26%	9	18%	2	4%	45	-10%
Reserve Active   O		l 85	65	76%	-9	3	4%	17	20%	15	18%	9	11%	98	15%
Long Service         16         16         100 %         -3         0         0%         0         0%         3         19%         1         6%         23         44%           Past Active         0	Award Member	7	4	57%	0	0	0%	3	43%	0	0%	0	0%	4	-43%
Long Service	Reserve Active	0	0		0	0		0		0		0		0	
Associate       89       42       47%       5       0       0%       47       53%       58       65%       3       3%       98       10%         Life Member       35       35       \frac{100}{\%}       -1       0       0%       <	Long Service	16	16		-3	0	0%	0	0%	3	19%	1	6%	23	44%
Life Member       35       35       \frac{100}{\gamma} & -1       0       0%       0       0%       0       0%       0       0%       0       0%       0       0%       0       0%       0       0%       0	Past Active	0	0		0	0		0		0		0		0	
Comparison of the Member   35   35   %   -1   0   0%   0   0%   0   0%   0   0%   36   3%	Associate	89	42	47%	5	0	0%	47	53%	58	65%	3	3%	98	10%
Honorary         7         7         100 %         0         0         0         0         0         0         9         29%           Non Member Participant         0         0         0         0         0         0         1         0         1           Leave / Restricted         1         1         100 %         0         0         0         0         0         1         100 %         0         0         2         100 %           Total Active         150         111         74%         6         4%         33         22%         25         17%         11         157         5%	Life Member	35	35		-1	0	0%	0	0%	0	0%	0	0%	36	3%
Non Member   Participant   Participant   Non Member   N	General	0	0		0	0		0		0		0		0	
Participant         0         0         0         0         0         0         1         0         1           Leave / Restricted         1         1         100 %         0         0%         0         0%         1         100 %         0         0%         2         100 %           Total Active         150         111         74%         6         4%         33         22%         25         17%         11         157         5%	Honorary	7	7		0	0	0%	0	0%	2	29%	0	0%	9	29%
Leave / Restricted         1         1         %         0         0         0%         0         0%         1         %         0         0%         2         %           Total Active         150         111         74%         6         4%         33         22%         25         17%         11         157         5%			0		0	0		0		1		0		1	
	Leave / Restricted	1	1		0	0	0%	0	0%	1		0	0%	2	
Total         415         275         66%         6         1%         134         32%         155         37%         17         447         8%	Total Active	150	111	74%		6	4%	33	22%	25	17%	11		157	5%
	Total	415	275	66%		6	1%	134	32%	155	37%	17		447	8%

# **MEMBERSHIP RETENTION**

	KIRRA 2021/22											
Active Members	2020/21	Reta	ined	Left	SLS	Recr	2021/22					
	No.	No.	%	No.	%	No.	%	No.				
13-15 Years	14	14	100%	0	0%	8	57%	17				
16-18 Years	42	29	69%	11	26%	2	5%	40				
19-25 Years	30	18	60%	10	33%	2	7%	28				
26-35 Years	13	9	69%	3	23%	4	31%	13				
36-50 Years	31	23	74%	7	23%	5	16%	32				
51-70 Years	18	16	89%	2	11%	3	17%	23				
70+ Years	2	2	100%	0	0%	1	50%	4				
Total	150	111	74%	33	22%	25	17%	157				

.....

KIRRA 2021/22											
Age Group	2020/21	Reta	ined	Left	SLS	Recr	2021/22				
Under 6	11					19		19			
Under 7	14	6	55%	5	45%	10	91%	16			
Under 8	12	6	43%	8	57%	7	50%	13			
Under 9	14	5	42%	7	58%	7	58%	14			
Under 10	16	9	64%	5	36%	5	36%	14			
Under 11	18	7	44%	9	56%	5	31%	12			
Under 12	13	10	56%	8	44%	3	17%	13			
Under 13	7	7	54%	6	46%	4	31%	11			
Under 14	11	4	57%	3	43%	5	71%	9			
Transitioned From JA		8	73%								

## **MEMBERSHIP RETENTION**

2019/20

2020/21

2021/22



66%

**70%** 

C

66%

TOTAL MEMBERSHIP
RETENTION

TOTAL MEMBERSHIP
RETENTION

TOTAL MEMBERSHIP RETENTION



68%

**74%** 

**ACTIVE MEMBERSHIP** 



**74%** 

**ACTIVE MEMBERSHIP** 

**RETENTION** 

ACTIVE MEMBERSHIP RETENTION





54%



61%

JUNIOR MEMBERSHIP RETENTION

**59%** 

JUNIOR MEMBERSHIP

RETENTION

JUNIOR MEMBERSHIP RETENTION