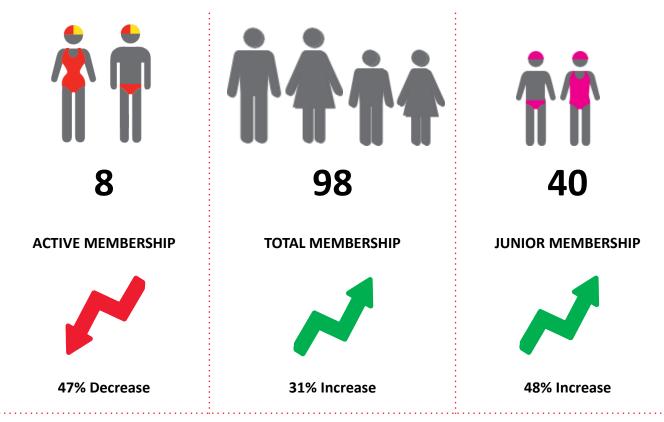
AGNES WATER SLSC



MEMBERSHIP STATISTICS REPORT 2020/2021



The primary objective of providing you with your membership statistics is to drive key strategies that will ensure that your club membership is sustainable for the future. Total Club Membership is presented to highlight the latent active membership potential, particularly in the 5-13 Junior Activities and Associates categories.

Sustainability

Surf Clubs sustain their Active Membership from multiple streams:

- · Schools Programs
- Junior Activities U14's
- Associates Parents/ guardians of nippers (Family Participation Program can assist encourage family members to get involved)
- General Public Bronze courses

Approx. 60-85% of all Active Members in surf clubs are generated directly or indirectly from Junior Activities.

Note:

- Club Membership Statistics are delivered twice each season in May and October;
- Numbers in this report are generated directly from Surfguard;
- Active members are taken from the following demographics 13-15 Cadets, 15-18 Youth, Active 18+, Award and Active Reserve members.

TOTAL MEMBERSHIP

MEMBERSHIP 2011-2021

| | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | 16/17 | 17/18 | 18/19 | 19/20 | 20/21 |
|-------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | Total |
| Probationary | 15 | 4 | 5 | 0 | 2 | 10 | 21 | 16 | 19 | 35 |
| Junior Activity Member (5-13 years) | 58 | 52 | 56 | 55 | 25 | 27 | 27 | 29 | 27 | 40 |
| Cadet Member (13-15 years) | 5 | 4 | 1 | 2 | 1 | 0 | 0 | 1 | 5 | 0 |
| Active Junior (15-18 years) | 3 | 3 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 1 |
| Active Senior (18years and over) | 24 | 13 | 18 | 15 | 12 | 8 | 8 | 8 | 7 | 7 |
| Award Member | 2 | 3 | 1 | 1 | 0 | 0 | 0 | 0 | 3 | 0 |
| Reserve Active | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Long Service | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Past Active | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| Associate | 46 | 40 | 46 | 44 | 17 | 11 | 21 | 26 | 9 | 5 |
| Life Member | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Honorary | 0 | 0 | 0 | 0 | 8 | 1 | 8 | 3 | 5 | 9 |
| Non Member Participants | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Leave / Restricted | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Active | 34 | 24 | 23 | 19 | 14 | 9 | 8 | 9 | 15 | 8 |
| Total | 154 | 122 | 130 | 118 | 67 | 58 | 85 | 83 | 75 | 98 |

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| | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | 16/17 | 17/18 | 18/19 | 19/20 | 20/21 |
|----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | Total |
| Under 6 | 1 | 3 | 7 | 8 | 3 | 5 | 4 | 4 | 7 | 7 |
| Under 7 | 7 | 5 | 12 | 8 | 6 | 2 | 4 | 2 | 3 | 5 |
| Under 8 | 11 | 3 | 6 | 8 | 4 | 6 | 4 | 2 | 3 | 5 |
| Under 9 | 10 | 11 | 8 | 7 | 3 | 5 | 3 | 5 | 2 | 2 |
| Under 10 | 5 | 7 | 9 | 10 | 0 | 3 | 6 | 4 | 3 | 6 |
| Under 11 | 8 | 8 | 8 | 9 | 4 | 1 | 2 | 4 | 3 | 2 |
| Under 12 | 8 | 3 | 2 | 3 | 5 | 3 | 1 | 4 | 4 | 5 |
| Under 13 | 5 | 8 | 2 | 1 | 0 | 2 | 2 | 2 | 2 | 5 |
| Under 14 | 3 | 4 | 2 | 1 | 0 | 0 | 1 | 2 | 0 | 3 |
| Junior Activities Total | 58 | 52 | 56 | 55 | 25 | 27 | 27 | 29 | 27 | 40 |

TREND ANALYSIS



MEMBERSHIP RETENTION



BRAND NEW MEMBERS



37%

MEMBERSHIP RETENTION



47

MEMBERS LOST FROM THE ORGANISATION

| | | | | Agnes W | ater SLS | C 2020 | /21 | | | | | | | |
|-------------------------------|-----------------------|--|-----|---|----------|------------------------|-----|------------------|-----|----------------|------|-------------------------|-----|------------------|
| | 2019/20 Membership | Retained from previous season | | Transfers between Club Categories | out o | ferred of the ub | | t the isation | | d new nbers | from | fers In other ıbs | _ | 20/21 bership |
| | | No. | % | | No. | % | No. | % | No. | % | No. | % | No. | % |
| Probationary | 19 | 6 | 32% | | 0 | 0% | 13 | 68% | 29 | 153% | 0 | 0% | 35 | 84% |
| Junior Activities | 27 | 9 | 33% | | 0 | 0% | 18 | 67% | 31 | 115% | 0 | 0% | 40 | 48% |
| Cadet Member (13-15 years) | 5 | 1 | 20% | 1 | 0 | 0% | 4 | 80% | 0 | 0% | 0 | 0% | 0 | -100% |
| Active (15-18 yrs) | 0 | 0 | | | 0 | | 0 | | 0 | | 0 | | 1 | |
| Active (18yrs and over) | 7 | 4 | 57% | | 0 | 0% | 3 | 43% | 3 | 43% | 0 | 0% | 7 | 0% |
| Award Member | 3 | 0 | 0% | | 0 | 0% | 3 | 100% | 0 | 0% | 0 | 0% | 0 | -100% |
| Reserve Active | 0 | 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Long Service | 0 | 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Past Active | 0 | 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Associate | 9 | 4 | 44% | | 0 | 0% | 5 | 56% | 1 | 11% | 0 | 0% | 5 | -44% |
| Life Member | 0 | 0 | | | 0 | | 0 | | 1 | | 0 | | 1 | |
| General | 0 | 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Honorary | 5 | 4 | 80% | | 0 | 0% | 1 | 20% | 5 | 100% | 0 | 0% | 9 | 80% |
| Non Member Participant | | 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Leave / Restricted | 0 | 0 | | | 0 | | 0 | | 0 | | 0 | | 0 | |
| Total Active | 15 | 5 | 33% | | 0 | 0% | 10 | 67% | 3 | 20% | 0 | | 8 | -47% |
| Total | 75 | 28 | 37% | | 0 | 0% | 47 | 63% | 70 | 93% | 0 | | 98 | 31% |

MEMBERSHIP RETENTION

| Agnes Water SLSC 2020/21 | | | | | | | | | | | | |
|--------------------------|---------|------|------|------|------|------|---------|-----|--|--|--|--|
| Active Members | 2019/20 | Reta | ined | Left | SLS | Recr | 2020/21 | | | | | |
| | No. | No. | % | No. | % | No. | % | No. | | | | |
| 13-15 Years | 4 | 0 | 0% | 4 | 100% | 0 | 0% | 0 | | | | |
| 16-18 Years | 4 | 1 | 25% | 3 | 75% | 0 | 0% | 1 | | | | |
| 19-25 Years | 0 | 0 | | 0 | | 0 | | 0 | | | | |
| 26-35 Years | 1 | 0 | 0% | 1 | 100% | 0 | 0% | 0 | | | | |
| 36-50 Years | 3 | 2 | 67% | 1 | 33% | 3 | 100% | 5 | | | | |
| 51-70 Years | 3 | 2 | 67% | 1 | 33% | 0 | 0% | 2 | | | | |
| 70+ Years | 0 | 0 | | 0 | | 0 | | 0 | | | | |
| Total | 15 | 5 | 33% | 10 | 67% | 3 | 20% | 8 | | | | |

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| Agnes Water SLSC 2020/21 | | | | | | | | | | | | |
|--------------------------|---------|----------|------|------|------|------|---------|---|--|--|--|--|
| Age Group | 2019/20 | Retained | | Left | SLS | Recr | 2020/21 | | | | | |
| Under 6 | 7 | | | | | 7 | | 7 | | | | |
| Under 7 | 3 | 2 | 29% | 5 | 71% | 3 | 43% | 5 | | | | |
| Under 8 | 3 | 0 | 0% | 3 | 100% | 5 | 167% | 5 | | | | |
| Under 9 | 2 | 0 | 0% | 3 | 100% | 2 | 67% | 2 | | | | |
| Under 10 | 3 | 1 | 50% | 1 | 50% | 5 | 250% | 6 | | | | |
| Under 11 | 3 | 1 | 33% | 2 | 67% | 1 | 33% | 2 | | | | |
| Under 12 | 4 | 1 | 33% | 2 | 67% | 4 | 133% | 5 | | | | |
| Under 13 | 2 | 2 | 50% | 2 | 50% | 3 | 75% | 5 | | | | |
| Under 14 | 0 | 2 | 100% | 0 | 0% | 1 | 50% | 3 | | | | |
| Transitioned From JA | | 0 | | | | | | | | | | |

MEMBERSHIP RETENTION

2018/19

2019/20

2020/21



58

43%

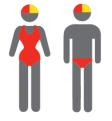
C

37%

TOTAL MEMBERSHIP RETENTION

TOTAL MEMBERSHIP
RETENTION

TOTAL MEMBERSHIP RETENTION

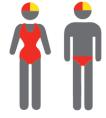


88%

78%

ACTIVE MEMBERSHIP

RETENTION



33%

ACTIVE MEMBERSHIP RETENTION



38%

ACTIVE MEMBERSHIP RETENTION



33%



63%

JUNIOR MEMBERSHIP RETENTION

JUNIOR MEMBERSHIP RETENTION

JUNIOR MEMBERSHIP RETENTION